



**Washington EMC**  
an electric membership corporation

**Annual Report**

**Keeping communities  
connected**

# Energizing our lives

**Your electric co-op runs on people power**

Powering your everyday life with safe, reliable electricity is something you can depend on from your electric cooperative. That's a powerful feeling, because electricity is more essential than ever to energizing our lives and keeping communities connected.

# Your electricity isn't something we take lightly

Membership in your local energy cooperative is a powerful thing. It means you have an energy source you can trust to look out for your community's best interests, not its bottom line. Washington EMC is connected to the members we serve—built to deliver its members reliable electricity at the lowest possible price. So as a member, you hold all the power.



Bill Durden

## You are a member

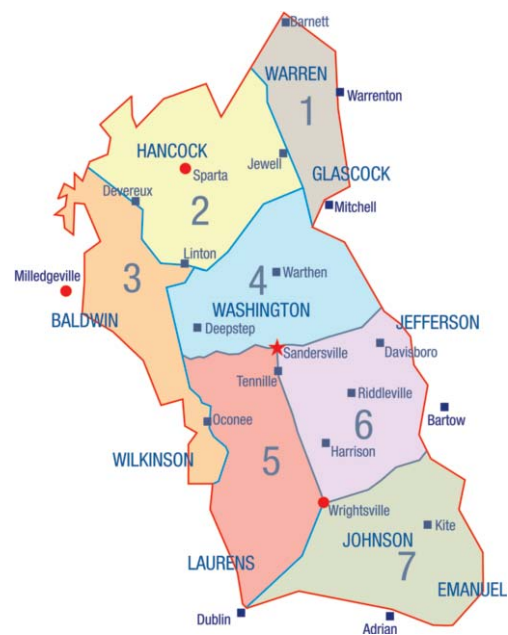
If you receive an electric bill from Washington EMC each month, you're a member—and an owner—of this electric membership cooperative. Owned by those we serve, our member-owners are at the center of everything we do.

## It's your electric co-op

Washington EMC is a member-owned, not-for-profit electric membership cooperative providing electricity through more than 15,400 meters to homes, farms, businesses, industries, schools and churches in Baldwin, Emanuel, Glascock, Hancock, Jefferson, Johnson, Laurens, Warren, Washington and Wilkinson counties.

## Year-end statistics At a glance

Year	Number of meters	Electric revenue	Miles of line	Kilowatt-hours sold
2017	15,469	\$36,529,059	2,978	361,367,794
2007	15,183	\$33,614,789	2,898	393,973,892
1997	13,020	\$21,576,775	2,608	319,180,634
1987	10,337	\$13,704,272	2,317	242,863,045
1977	8,183	\$ 5,643,861	2,200	166,137,692



- ★ Sandersville office - corporate headquarters
- Milledgeville office
- Sparta office
- Wrightsville office

## On the cover

Madison Black goes for a bucket truck ride 55 feet in the air with Mike Logue, line superintendent. The bucket truck ride is a major attraction at Washington EMC Connecting Communities events such as safety education fairs and CAMP CO-OP, a one-day summer camp for children ages 8-13.

# BOARD OF DIRECTORS



**Wendy Sellers**  
President/CEO



**Mildred Jackson**  
Board Chair  
District 5



**Joe Taylor**  
Vice Chair  
District 3



**Mike McDonald**  
Secretary-Treasurer  
District 1



**Jeff Lacksen**  
District 2



**Billy Helton**  
District 4



**Mike Beckworth**  
District 6



**Ken Vickers**  
District 7

## Washington EMC Director Districts and the counties represented

### **District 1:**

Warren and Glascock  
counties

### **District 2:**

Hancock County

### **District 3:**

Hancock, Baldwin,  
Washington and  
Wilkinson counties

### **District 4:**

Washington County

### **District 5:**

Washington, Johnson  
and Laurens counties

### **District 6:**

Washington, Johnson  
and Jefferson counties

### **District 7:**

Johnson, Laurens  
and Emanuel counties





**Wendy Sellers**  
President/CEO



**Mildred Jackson**  
Board Chair

## EXECUTIVE MESSAGE

### Keeping communities connected

Your EMC continually strives to reliably furnish affordable electricity and related services to its members. Because we are member-focused, we work hard every day with one goal in mind: To provide our members with service that exceeds their expectations.

Cooperatives operate on a not-for-profit basis. Any margins, income remaining after all of the cooperative's bills have been paid and all expenses handled, are allocated to the members.

Because of the continuing efforts of your Board of Directors, management and employees, Washington EMC remains in sound financial condition. The Board of Directors approved the return of \$953,000 in capital credits in 2018. Capital credits are unique to cooperatives like Washington EMC.

Washington EMC plans to participate in a 194-megawatt solar project that will come online in 2021. Our commitment to expand our renewable resources by adding more solar energy to our generation portfolio not only makes economic sense, but it will also help to ensure cost-effective, clean energy well into the future.

Your cooperative provides electrical service to thousands of residents in 10 rural, east-central Georgia counties. While focused on keeping electricity as affordable as possible, we provide more than that.

Energizing communities goes beyond the safe, reliable delivery of power. It also includes improving the quality of life for those we serve in ways that reach beyond the meter.

Our true power comes from making life better for the people we serve—a commitment we have maintained since 1937.

The Washington Electric Foundation disburses Operation Round Up® funds to charitable organizations to assist those who need help. Members voluntarily round up their power bill to the next dollar to provide assistance.

Our Connecting Communities program is held at branch office locations throughout the Washington EMC service area. These educational safety events showcase community helpers and first responders such as linemen, law enforcement, emergency medical technicians and firefighters.

CAMP CO-OP was initiated this year. It is a fun day full of opportunities to interact with some of our youngest members. The participants spend the day learning the many different aspects of the operations at Washington EMC. From designing the construction of a power line to learning about being a board member, they do it all.

Through our statewide renewable energy cooperative, Green Power EMC, your co-op provides SunPower for Schools, an in-class solar learning laboratory for students in EMC service areas across the state. SunPower for Schools is the largest solar education program in Georgia.

We are lighting the way for continued progress while proudly preserving the cooperative way of doing business. Offering outstanding service and initiative, Washington EMC directors, management and employees work continually building stronger communities. This is what connecting communities is all about.

We are honored to be your electricity provider and look forward to seeing you at your Annual Meeting on Saturday, October 6, 2018.

# FINANCIAL STATEMENTS

For the years ended Dec. 31, 2017, and Dec. 31, 2016

## BALANCE SHEET

### ASSETS

Utility plant, less accumulated provision for depreciation  
Other property and investments

2017

58,882,407  
16,661,772

2016

57,105,211  
16,102,910

### CURRENT AND OTHER ASSETS

Cash and cash equivalents  
Accounts receivable, less accumulated provision  
for uncollectible accounts  
Inventories  
Other current assets  
Deferred debits

3,406,169  
3,989,112  
480,940  
107,247  
-0-

2,450,621  
3,442,349  
527,183  
178,033  
880,834

### TOTAL ASSETS

83,527,647

80,687,141

### MEMBERS' EQUITY

Memberships  
Member capital and margins

64,618  
43,478,108

64,053  
42,492,669

### LIABILITIES

Long-term debt  
Current and accrued liabilities

33,323,450  
6,661,471

31,773,341  
6,357,078

### TOTAL LIABILITIES AND MEMBERS' EQUITY

83,527,647

80,687,141

## STATEMENT OF REVENUE AND EXPENSES

### REVENUE

Operating revenues

2017

37,385,577

2016

37,915,744

### EXPENSES

Cost of power  
Operations  
Maintenance  
Consumer accounts  
Consumer information and sales  
Administrative and general  
Depreciation  
Interest on long-term debt

23,075,614  
2,834,654  
2,928,857  
1,516,385  
200,996  
2,234,627  
2,467,265  
1,382,384

23,368,992  
2,781,310  
2,664,948  
1,344,154  
132,278  
2,027,138  
2,374,522  
1,312,767

### TOTAL OPERATING EXPENSES

36,640,782

36,006,109

### PATRONAGE CAPITAL AND MARGINS

Net operating margins  
Non-operating margins  
Capital credits from associated companies

744,795  
457,060  
739,160

1,909,635  
96,404  
686,623

### TOTAL PATRONAGE CAPITAL AND MARGINS





1,941,015

2,692,662

Washington EMC is audited by the independent accounting firm of McNair, McLemore, Middlebrooks & Co., LLP.  
Members may obtain a complete audited financial statement by calling Washington EMC at (478) 552-2577, ext. 817.

# KEY STATS

## THE VALUE OF ELECTRICITY REMAINS A GOOD DEAL

	Car Tire	Bacon	Automobile	Electricity
				
1938:	\$3.69	\$0.32/lb.	\$860	\$0.10/kwh
Now:	\$150	\$4.51/lb.	\$36,270	\$0.12/kwh

### Operation Round Up



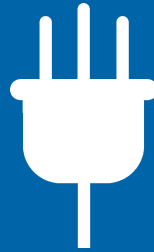
Supported  
**32**

Organizations in need with

**\$133,169**

in Washington Electric Foundation grants

Washington EMC members  
pay an average of just



**\$4.14**

per day to energize  
their home.

(That's less than the price of a two-cheeseburger meal from a fast food restaurant.)

**12.31¢**

Average cost per kwh  
(residential)

**1,009**

Average kwh used monthly  
(residential)



Members received  
**\$953,000**  
in capital credits

\* The amount of money members receive as capital credits is determined by how much electricity they used during the years for which capital credits are being retired and the co-op's cost of distributing the power during that time. In 2017, members received capital credits for 1996 and 1997. Only those receiving electric service from Washington EMC during those years received capital credit returns.

### Where the money comes from

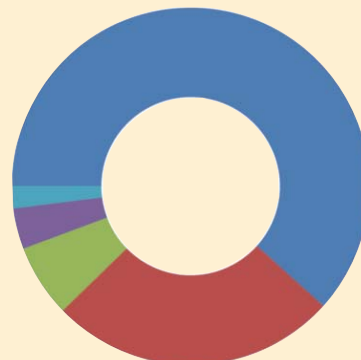


**49.39%**  
Farm & home

**14.86%**  
General service,  
irrigation & small  
commercial

**35.75%**  
Large industrial

### Where the money goes



**61.72%**  
Purchased power

**25.99%**  
Operating expense

**6.60%**  
Depreciation

**3.70%**  
Interest

**1.99%**  
Margins

# Powering the communities we serve

## Safe, reliable, affordable electric service



Bill Durden

Powering our communities with affordable energy rates and excellent, reliable service is our goal. Our employees are available around the clock to keep electricity flowing to more than 15,400 members' meters.

No matter whether we are working to maintain and improve nearly 3,000 miles of power lines and associated equipment across 4,000 square miles of service area, or providing new, convenient ways for you to do business with us, our focus is always on serving you, the members of Washington EMC.

## Investing in what matters



Bill Durden

Putting energy into our future leaders is an important way Washington EMC powers our communities.

We offer school tours and safety demonstrations to educate students about high-voltage electricity and the work we do.

Each year, we send two high school juniors from our service area to Washington, D.C., for a once-in-a-lifetime youth leadership opportunity. The Washington Youth Tour allows students to meet their elected officials, see firsthand how government works and learn about the cooperative way of doing business.

The Walter Harrison Scholarship recognizes students who demonstrate academic merit and talent and a commitment to their community. The Walter Harrison Scholarship helps deserving students financially and encourages them to pursue their academic goals and dreams.

The \$1,000 scholarship is funded by Georgia's electric cooperatives, including Washington EMC, the National Rural Electric Cooperative Association and the Georgia Rural Electric Supply Corp. Since 1985, \$202,500 in scholarships has been awarded to students statewide through the Walter Harrison Scholarship program.



## Official Annual Meeting Notice

The Annual Meeting of Members of Washington Electric Membership Corp. will be held at 10 a.m., Saturday, Oct. 6, 2018, in the Ridge Road Schools cafeteria at 285 Ridge Road, Sandersville, Ga.

The meeting will be called to order to receive reports of officers, directors and committees; to elect two directors for terms of three years each; and to act on any other business that may properly come before the members.

## Notice of Nominees for Election

In accordance with Article III, Section 3.05, of the Bylaws, the duly appointed Nominating Committee of Washington Electric Membership Corporation met on Aug. 7, 2018, at the office of the cooperative, in the city of Sandersville, Ga., for the purpose of nominating directors to be elected at the next Annual Meeting of Members, to be held Oct. 6, 2018.

The following have been nominated by the Nominating Committee to serve for a period of three years from the next Annual Meeting date:

*District 5, Mildred Jackson*

*District 7, Ken Vickers*

A special Annual Meeting gift for every registered member in attendance



Super bright LED lantern with batteries

**Grand Prize!**



**Credit on your power bill!**

**Register to receive instant prizes and more!**

*Must be present to win.*